

GRADUATE WORKSHOPS

PROFESSIONAL DEVELOPMENT
2014-2015



University of Connecticut
Student Association of
Graduate Engineers



Michael Curtis

CEO – Engineered Carbon Solutions

SMOOTH-TALKER: Networking for Professional Success

Please RSVP Here:

goo.gl/4c4nif

Wednesday, Oct 8th, 2014
Student Union, Room 304B

Workshop: 12:00 pm - 1:00 pm
Lunch: 1:00 pm - 2:00 pm

DESCRIPTION:

Do you know how to introduce yourself without dropping your drink? Can you eat a salad and capture people's attention with your research ideas? What's your opening line? When should you stop talking and listen? Mike Curtis, smooth-talker extraordinaire, will share his experience and advice for dealing with difficult situations, selling your ideas and turning adversaries into allies.

BIO:

Michael Curtis is the CEO of Engineered Carbon Solutions, which works toward developing a new fuel for entry into the wood pelle marker. Prior to his current position he co-founded, with Joel Douglas, Simplified Energy Solutions; a product development and alternate energy implementation firm. In addition to these firms, Dr. Curtis is part of other technology start-ups in the energy field, ranging from a revolutionary biodiesel technology group, RPM ST, to and exciting new micro Combined Heat and Power company, Enviro Power. His role as an energy entrepreneur with extensive contacts in the northeast is well known and the basis of his strong relationships with Siemens, Fuel Cell Energy, Hydro Holdings, Titan Energy and numerous municipal and industrial concerns. Before SES, Dr. Curtis was the Executive Vice President and Director of Strategic Initiatives at Fuss & O'Neil (F&O), a 250 person firm in Manchester, CT. His role evolved over the years from Project Manager in the Industrial Services Group to Director of Strategic Development, leading the firm in new ventures, startups and direction. While at F&O he grew a sizeable, nationally-known industrial service group, starting as an Environmental Health and Safety (EH&S) compliance-oriented practice; driving growth in this market sector to a point where it is Fuss & Neill's largest business practice.